

### Lodge Unit Refurbishment Scheduled for Spring

We are happy to announce that a refurbishment of the Christie Lodge owner units will be taking place throughout the spring and is scheduled for completion by July 4, 2011.

Management has listened to suggestions from owners regarding their wishes and suggestions and has acted on many of the ideas presented. According to Managing Director Lisa Siegert-Free, "Our goal is to achieve a dramatic makeover featuring an updated ambience to the units' look and charm."

This project is considered a "soft" refurbishment and concentrates on furniture, lighting, case goods, bedding, bathroom amenities and more.

The Engineering Department already has a head start on the project with the completed installation of new, more energy-efficient microwaves in the kitchen areas. All units now have a 32" flat-screen television and carbon monoxide detectors. Thermostats are being replaced and a new curved shower rod gives a more comfortable and spacious showering experience.

The entrance to all units will be enhanced with new low-profile energy-efficient light fixtures in the hallway that match the wall sconces over the dining table

The entire unit is scheduled to receive a fresh coat of lightercolored paint that will accentuate new carpeting which is a rich burgundy color with accents of tan and sage green.

The bedroom gets caramel-colored curtains that look spectacular with the new bedspreads that cover new mattresses and box springs. The wall sconces are getting different shades and a shorter chest of drawers will open and lighten the feel of the entire bedroom.





Fresh vibrant paint, 32" flat-screen television, new sleeper sofa, new carpet, new lights, and other warm touches and amenities give the units a nice new look that is sure to please!

Many owners know that the bunk beds have been favored by many and not-so-favored by others. Management decided to keep the remaining bunk bed since it provides the advantage of a large and practical area for seating, unpacking, and can accommodate small children.

The bunk will get a new cover and throw pillow with a punch of color! As suggested by owners, we have removed the drop door under the bunk so guests will have greater ease in storing items in this space.

The bathroom updates will include changing the light fixture and a new colorful shower curtain with an interesting "window" section in it. The new curtains slide smoothly on large circular guides, built into the shower curtain, and complementing the new curved shower rods. (see "Refurbishment" on next page)

#### (continued from front page)

# Refurbishment On Schedule . .

Unit living room updates will include a new sofa sleeper, new end table, a change to a faux leather chair with a colorful lumbar support pillow, and the lighting will be benefited by a 3-way lamp with an electric outlet in the base to accommodate electronic equipment and chargers.

The sofa is colored soothing green and tan in a textured, striped fabric and dressed with two burgundy and gold leaf-patterned throw pillows. Brighter colors and interesting patterns were again chosen to renew and lighten the character of the units. Something as simple as a colorful shower curtain along a curved rod makes a world of difference in comfort and visual appeal.





The evolution of the kitchen area continues with the addition of energy efficient microwave ovens.

The three-bedroom units will receive touches and updates that vary from those made in the one bedroom units.

The two additional bedrooms will have the same caramel-colored curtains, new mattress sets, brighter bedspreads with different patterns, and decorative throw pillows as the single units. Each room will also include the new nightstand and the lowerprofile dresser mentioned earlier.

Unique to the 3-bedroom units, the second and third bedrooms will each be updated with a new desk and desk chair. The fabric on the desk chair is another interesting accent of deep red and gold. The bathrooms in the 3-bedroom units will receive the same changes as in other bathrooms, most notably the light fixture, shower curtain, curved rod, and new guides.

We have not neglected the common areas. A major project last summer was a comprehensive makeover of the outdoor pool area including the remarkable new 15 person hot tub. A dramatic affect was achieved with new pool lighting and the faux stone tile treatment added to the deck and wall.

We installed a separate snow melt system built right into the pool deck and added a new electric pool cover for greater safety and convenience.

The whole look was fittingly polished by a striking new glass tile fire pit built into the seating area. We have heard many endorsements from owners who find pleasure in just sitting and soaking up the new ambience of the outdoor pool and hot tub.

As we progress through this refurbishment we will post photos and progress on our website. If you would prefer to enjoy a nice surprise, just book a stay and come in for a visit. As always, we hope we see you soon!

### New Sales and Marketing Manager Welcomed to Lodge

The Christie Lodge welcomes Kimberly Egizii as our new Sales and Marketing manager. She recently relocated to Avon from Springfield, Illinois; with her husband and two of her children, after 22 years in the hospitality industry. The Egiziis have 4 kiddos, 2 are all grown up and the other 2 are girls that are still with them, ages 12 and 15.

Kim states, "My family and I have been coming here for years, and we have been guests of the Christie Lodge many times. Each time we visited I was left with a cozy friendly feeling. It was that feeling that brought us back year after year. I always felt like I was coming back home to visit my family each time; and it has now brought me home to work here."

Kim goes on to say that the staff and guests are now an extension of her own family! She brings this positive and friendly attitude to her position and will make a group visit a wonderful experience for those participating.

| CHRISTIE LODGE OWNERS ASSOCIATION<br>FISCAL YEAR ENDING 6/30/2010<br>CASH BUDGET  |                      |           |    |             |  |
|---|----------------------|-----------|----|-------------|--|
| REVENUES<br>ASSESSMENTS<br>COLLECTIONS<br>RENTAL<br>ANCILLARY   | \$<br>\$<br>\$<br>\$ |           |    |             |  |
| TOTAL REVENUE   |                      |           | \$ | 7,031,783   |  |
| EXPENSES<br>MGT. & ADMIN.<br>ROOM OPS<br>& GUEST SVCS.<br>PROPERTY OPS<br>& MAINTENANCE<br>OVERHEAD EXP.<br>LESS OPERATING EXP. | \$<br>\$<br>\$       | 2,498,042 | !  | 6,322,500   |  |
| RESERVE FUND. REQ.<br>DEBT PRINC. PMTS.   | \$<br>\$             | 1,844,485 |    |             |  |
| LESS NON-OPER. EXP  |                      |           | \$ | 1,844,485   |  |
| NET INCOME FROM OPERATIONS  |                      |           | \$ | (1,135,202) |  |



Kim Egizii brings 22 years experience in the hospitality industry to the Christie Lodge

Like many of our staffers, Kim welcomes each one of you to stop in and say "Hi" to her on your next visit. She goes on to say, "I welcome all of you to join our family. With all of the exciting things happening around here, it's hard to keep up, so stop in for your update! Please log onto our website, sign our guestbook and post some notes about your latest adventures at the Christie Lodge. We would love to hear all about your trip."

Remember to call Kim directly at 970-845-4554 or email her at kegizii@christielodge.com for your next family reunion, ski trip, business meeting or social engagement!



The Christie Lodge Owners Association, Inc. P. O. Box 1196 Avon, CO 81620-1196

#### **Board of Directors**

Gary Kujawski, President Steve Vickers, Secretary Lucy Aldridge J. Raymond David William McReynolds John Mertens Art Olson

## Christie Lodge Owners: BEWARE . .

Potentially fraudulent sales offers may contain certain trends, language, and activities. Please be aware if some of the following indicators appear in your due diligence research and analysis of timeshare resales offers:

- If you are told a buyer is waiting to purchase your timeshare.
- If you are offered cash for your week, only to find out you have to pay funds in advance to use their sales program.
- If you are told your week is guaranteed to sell.
- If you are required to sign a power of attorney.

Did you know in Colorado it is fraudulent to intentionally transfer out of a credit obligation? Timeshare scams are out in force and over 200 Christie Lodge owners have found themselves involved in a suspect transfer of title. Please feel free to contact Owner Accounts, at 1-800-845-0257. We are here to help you with such questions and discuss real solutions specific to your situation.

### CLOA Annual Meeting Held in Irving, Texas

On Saturday, October 2, 2010 the Christie Lodge Owners Association held its Annual Owners Meeting in Irving, Texas. The meeting was attended by approximately 45 owners and spouses. This meeting conducted the annual business of the association and Management presented information to the owners. Managing Director, Lisa Siegert-Free, reported and presented industry statistics on timeshares, sales, owner demographics and resales.

Also presenting the audience with pertinent information was Shirley Byrne, the Assistant General Manager. She explained many of the booking options available to owners for exchanges, internal exchanges, bonus nights and their new rules, value seasons, the flexibility to book Friday to Friday or Saturday to Saturday and more.

Highlighting the presentation by Rick Dameron, Chief Engineer, were numerous upgrades to the outdoor pool and deck, and the installation of the new 15 person hot tub. Mr. Dameron reviewed several other projects including the project costs and noted where and when the Engineering Department staff was able to do the work themselves, in order to reduce subcontractor costs.

The business of the meeting included an election held to fill two open Board positions. The candidates elected were Gary Kujawski, from Wheat Ridge, Colorado and John Mertens, from Rolling Meadows, Illinois. Both gentlemen have served previous terms on the Board. Mr. Kujawski has previously served as President of the Board, and Mr. Mertens, a fire and arson investigative specialist, has served on the Board's Insurance Committee. He has also conducted fire safety evaluations of the property.

If you have never attended a CLOA annual owners' meeting, then you may be missing out! The meetings take place every October! The meetings are a lot of fun and very, very informative! Attend one and enhance your ownership experience.



Owners and management very much appreciate our Board members' dedication and expertise that they bring to the Christie Lodge Board of Directors. The next CLOA Annual Owners Meeting has been scheduled for Saturday, October 1, 2011 at the Christie Lodge in Avon.



We are here for you! Please call us, as far in advance as possible, to discuss your reservation needs. We will help make it work!

Visit www.christielodge.com for owner benefits including Bonus Time, internal exchanges, and special owner purchase weeks.

### Timeshare Legal Myth Busters . .

Are you getting inundated by timeshare rescue advertising?

Promotional scare tactics by timeshare rescue companies are designed for one thing; parting you from your hard earned money! We have examined some actual claims being made to owners and shed light on them.

#### "When you die your family will be stuck with it forever."

This claim is FALSE. Colorado law does not force descendents to accept unwanted assets.

#### "Average dues increase 12% per year according to ARDA."

This claim is FALSE. Accounting firm Ernst and Young published the *2010 State of the Vacation Timeshare Industry* located on the www.ARDA.org website.From 2005 – 2009 average dues increased 9.5%. Included in the growth rate are new high-end luxury resorts which impact the data. The Christie Lodge increased an average of **3.7% over the last 5 years, well below the Vail Valley inflation rate. In fact the Christie Lodge has not raised dues/maintenance fees in 3 years!** 

#### "Your association rents your week instead of making it available for you."

This claim is FALSE. The Christie lodge separates owner inventory from rental inventory leaving it protected for owners. The association's rental inventory is primarily comprised of Christie Lodge association owned weeks, delinquent owner weeks, and units that owners put into the owner rental program. **Rental income off-sets those maintenance fees and helps keep your dues/maintenance fees low.** 

Don't let for-profit rescue companies mislead you. Your vacation ownership is valuable whether you stay at the Christie Lodge or trade into other timeshare properties! If you are contemplating paying someone to transfer your week, call us to get the real facts.

# RCI Exchange Rules Enhanced!

RCI subscribing memberships were designed to enhance your vacation ownership by allowing you to exchange your vacation time for weekly vacations at one of over 4,000 affiliated resorts in about 100 countries. This has been the basis of the RCI Exchange system for over 35 years, and now they are adding more value and flexibility to your membership.

In addition to the opportunity to exchange your vacation time for another vacation week, you now have the flexibility to:

Know the Deposit Trading Power of your Week: Now you will be able to see the trading power value of your deposited week. You'll see how your trading power changes based on when you deposit, and after depositing, you'll be able to see how your deposit's trading power compares to the trading power of all available exchange vacations. See ALL Available Inventory: When searching for an exchange you may choose to view only the inventory that is equal to or less than the trading power value of your deposited week or you may view all available weeks in the system. By choosing to see all available inventory you'll even be able to see exchange vacations that require more trading power than that of your available deposits.

Get More Vacation Options with Deposit Credits: Upon exchanging your vacation time, you'll receive a deposit credit for any remaining deposit trading power. If you trade down for an exchange vacation with lower trading power than your deposit has, you'll receive a deposit credit, for the difference between the deposit and the exchange trading power, posted to your account to use by the travel through the date of the original deposit.

**Exchange It for Another Vacation:** You can use your deposit credit to book a second vacation of equal or lesser value than the credit. So you can possibly get two vacations using one week!

**Combine It with Another Deposit:** You can combine your deposit credit with another week that you have deposited to increase the trading power of that deposit. With higher deposit trading power you can trade up into an exchange vacation requiring more trading power than that of your original deposit, giving you more exchange options than you had before!

### The Christie Lodge Gives to Many Causes . .

Every year the Christie Lodge is dedicated to the community and surrounding areas in supporting many causes that affect both local and international needs.

During a spring snowstorm, Christie Lodge employees collected trash as part of the **11th Annual Vail Valley Community Pride Highway Clean-Up** project.

Working in teams and wearing bright orange safety vests, volunteers covered sections along I-70, from East Vail to Dotsero. Hundreds of bags were filled for pick up as well as larger items such as ladders and bumpers. Last year nearly 850 volunteers collected more than 48,000 pounds of trash at this event.

Last summer the Christie Lodge and the Grand Lodge on Peak 7 in Breckenridge partnered to host the **8th Annual Christel House Open Golf Tournament** at the Gypsum Creek Golf Club in Gypsum, Colorado. This fascinating event of "Charity Golf on a Global Scale" played on 19 courses across 5 continents.

More than \$23,000 was raised and over \$7,000 of the proceeds went to a local charity, the Roundup River Ranch. The Ranch enriches the lives of children with life-threatening illnesses by providing free camping experiences (with appropriate medical care) that are fun, safe and empowering.

Managing Director Lisa Siegert-Free and Michelle Griffith presented the proceeds to the staff of the Ranch and were very excited to find out that these funds would cover the cost to send three children to camp!



Roundup River Ranch received more than \$7,000 from the Christel House Open Charity Golf Tournament. Christie Lodge managers, Michelle Griffith and Lisa Siegert-Free, presented to Roundup River Ranch representatives a generous portion of this great fundraiser.

The Christie Lodge conducted a clothing drive in support of the **Salvation Army** in December 2010. Collection bins were placed in the lobby throughout the holiday season and both employees and guests showed their support by overflowing the bins with clothing for the needy.

The Salvation Army is especially interested in coats. If you are visiting around the holidays, please help us out by bringing gently used clothing – in particular warm clothes for cold weather!

When an owner makes a maintenance fee payment, he or she becomes eligible for a nice prize - a free exchange week from RCI or II. A week is given away each billing period. This period's winners are:

| Carole Roper    | Micheal & Dana Haggar   | <b>Regina &amp; Rick Wells</b> |
|-----------------|-------------------------|--------------------------------|
| Omaha, Nebraska | Albuquerque, New Mexico | Lakewood, Colorado             |



P.O. Box 1196 0047 East Beaver Creek Blvd. Avon, Colorado 81620